

River Cities Regional 2015 The Newsletter

Special
Edition

Extra
Edition



	Tables	
	2015	2014
Sold	118	110
Comp	4	4
Unsold	0	1
	<u>122</u>	<u>115</u>
	Banquet	
	2015	2014
Sold	<u>70</u>	<u>59</u>

Together, We Did It!

	Revenue				
	2015		2014		
Mart					
Members	3,190	38%	3,165	41%	
Public	1,240	14%	735	10%	
	<u>4,430</u>	<u>52%</u>	<u>3,900</u>	<u>51%</u>	
Tables	3,780	45%	3,605	47%	
Early Bird	250	3%	180	2%	
	<u>8,460</u>	<u>100%</u>	<u>7,685</u>	<u>100%</u>	84%
Other					
Banquet	1,035	49%	855	57%	
Donations	511	24%	30	2%	
Hospitality	345	17%	351	23%	
Co-host	200	9%	200	13%	
Silent Auction	31	1%	67	5%	
	<u>2,122</u>	<u>100%</u>	<u>1,503</u>	<u>100%</u>	16%
Total	<u>10,582</u>	<u>100%</u>	<u>9,188</u>	<u>100%</u>	<u>100%</u>



Alan Hickin, from South Yorkshire, United Kingdom





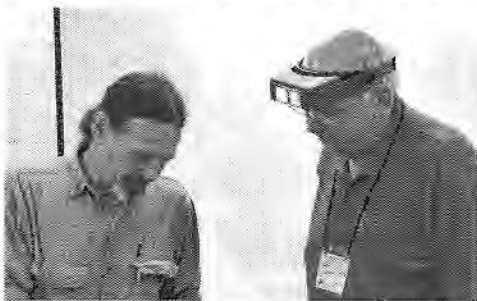
Thanks for the Kind Words!



Steve Humphrey

Our National Representative was Steve Humphrey, Executive Director of the NAWCC. Here's what Steve had to say about the 2015 River Cities Regional:

- ◇ "The friendliness of the staff and their helpfulness was exemplary."
- ◇ "The publicity they were able to get from both the papers and TV provided an extraordinary number of the public for the size of the event."
- ◇ "The public day was very successful with the majority of vendors remaining in place until the closing time."
- ◇ "The organizing committee and table holders were the most welcoming that I have observed."
- ◇ "Great regional, staff, & Banquet; Hospitality a real plus."



Income Statement

	2015		2014	
Revenue				
Mart	8,460	80%	7,685	84%
Other	2,122	20%	1,503	16%
	<u>10,582</u>	<u>100%</u>	<u>9,188</u>	<u>100%</u>
Expenses				
Advertising	2,029	23%	1,366	19%
Rent	2,001	22%	1,982	28%
Banquet	1,538	17%	870	12%
Supplies	859	9%	440	6%
Security	585	6%	570	8%
Hospitality	535	6%	771	11%
Printing	487	5%	86	1%
Door Prizes	450	5%	350	5%
Insurance	311	4%	538	7%
Postage	244	3%	22	0%
Other	6	0%	191	3%
	<u>9,045</u>	<u>100%</u>	<u>7,186</u>	<u>100%</u>
Net Income	<u>1,537</u>		<u>2,002</u>	



Nearly Half (48%!) of (Plus Participated Thank

Mart Setup

Wayne Andrews
Greg Arey
Larry Boucher
Tim Busenbark
Pat Campbell
Darrell Carr
Bob Chester
Gene Grimes
Dan Haines
Mike Haines
Joe Loar
Greg Moffitt
Dwain Paugh
Ed Reupke
Roberta Reupke
Al Scott
Lisa Shepard
Harry Shultz
Gary Wages

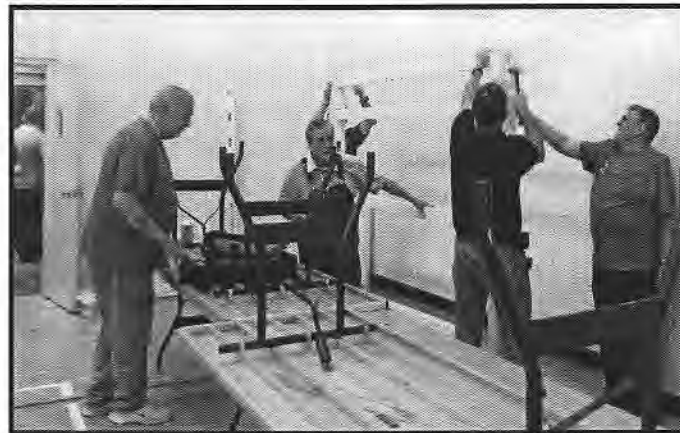
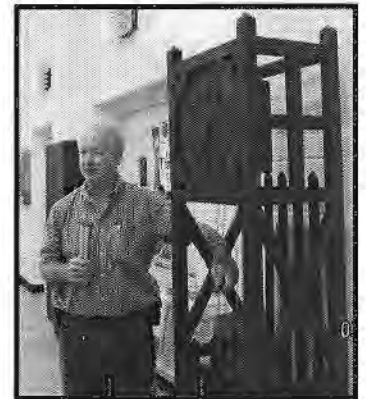


Exhibit Display

Greg Arey
Mark Bradfield
Harold Engelhaupt
Gene Grimes
Paul Shepherd
Jerry VanLanker
Florent Wagner
Steve Waitzmann



Registration

Karen Benson
Bill Dugan
Harry Firth
Greg Gould
Dwain Paugh

Silent Auction

Bob Chester
Joe Loar
Lisa Shepard
Jerry VanLanker

Evaluations

Florent Wagner

Did We Miss You?
*Any omissions are regretted
and unintentional.*

Chapter 36 Members (Friends) in our Regional You!

Welcoming

Linda Andrews
Wayne Andrews
Karen Benson
Harry Firth
Ednabelle Menditto
Lisa Shepard
Paul Shepherd
Dick Stofer



Security

Don Allen
Wayne Andrews
Mark Bradfield
Bob Chester
Gene Grimes
Dan Haines
Mike Haines
Ed King
Joe Loar
Ed Reupke
Ron Schorr
Harry Shultz
Gary Wages
Steve Waitzmann

Hospitality

Mona Allen
Linda Andrews
Barb Boucher
Georgia Carr
Jan Engelhaupt
Steve Pierce
Roberta Reupke
Ron Yaffe



Banquet

Linda Andrews
Harold Engelhaupt
Jan Engelhaupt
Greg Gould
Mike Haines
Steve Pierce

Photography

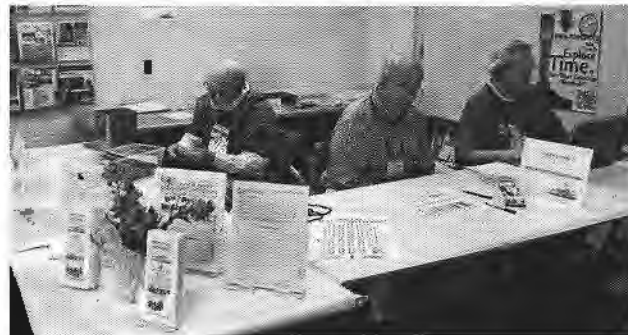
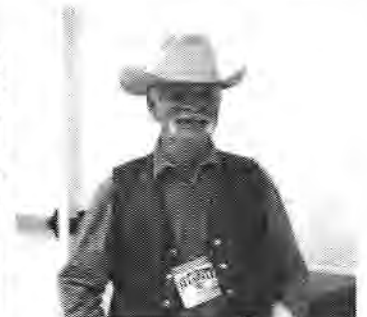
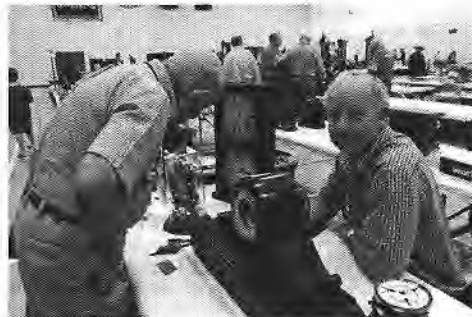
Linda Andrews	Chris Malik
Wayne Andrews	Greg Moffitt
Greg Arey	Steve Pierce
Harold Engelhaupt	Steve Stoecker



Number of Attendees *

	2015		2014	
Members				
Pre-registration	143	72%	140	68%
Friday	52	26%	52	25%
Saturday	4	2%	14	7%
	<u>199</u>	<u>100%</u>	<u>206</u>	<u>100%</u>
Public				
Friday	44	22%	28	25%
Saturday	155	78%	84	75%
	<u>199</u>	<u>100%</u>	<u>112</u>	<u>100%</u>
Summary				
Members	199	50%	206	65%
Public	199	50%	112	35%
	<u>398</u>	<u>100%</u>	<u>318</u>	<u>100%</u>

* Processed through the Registration Desk



Publicity Assistance

Pat O'Neill, Principal/Chief Creative Officer, at O'Neill Marketing and Event Management provided invaluable assistance in securing print and media coverage of our event. Pat is the brother-in-law of Chapter 36 member Mac Dressler. Our sincere thanks to Pat!

Check out our TV segment on KSHB-TV at [http://www.kshb.com/lifestyle/antique-clocks-and-watches—show-comes-to-lenexa](http://www.kshb.com/lifestyle/antique-clocks-and-watches-show-comes-to-lenexa) and see how many members you can identify!





Special Thanks

Dan Ward donated his \$25 Mart Bucks door prize to the Heart of America, Chapter 36 Education Fund in memory of Bob Hill. Thanks, Dan!



Revenue	Admissions			
	2015		2014	
Members	3,190	72%	3,165	81%
Public	1,240	28%	735	19%
	<u>4,430</u>	<u>100%</u>	<u>3,900</u>	<u>100%</u>



Regional "Roadshow"

One of the regional's happy surprises this year was the number of public guests who came for an evaluation of their timepieces.

Evaluating these different "treasures" that belonged to loved ones long gone takes honesty - and guts! Everyone believes (or wants to be told) that because of its age or who owned the piece that it is very valuable.

We were shown lots of pocket watches and wristwatches - most from the 1920s to the 1950s. They ranged from no jewels to 15 jewels. Poor cases, oxidized movements, no crystals, and maybe no hands, were the norm. We did see a couple of nice wrist watches with inscriptions and maybe 15 jewels as well as a good "25 years of service" presentation watch.

The best watch brought in was a Jacob Jackson of Liverpool "Railroad Timepiece," and so described on the dial. It was in a 14K gold opened-face case and had 19 jewels. While it would not have passed muster for any American railroad watch, it was nevertheless the best watch of the day. Our suggested value was \$1,000.

With clocks, we saw several hump-back mantles, a couple of nice Black mantles, and surprisingly, two Atmos clocks were presented in quick succession from different owners.

The best clock was a Welch "Gerster V. P." All appeared to be original, and it was nice. However, it did not have the prized "sandwiched glass" pendulum. Without taking off the dial or even trying the springs, given the short timeframe to examine, it was valued at \$600 to \$900 (primarily because of no pendulum). [Editor's note: one of the regional's table holders purchased this clock from its owner for \$450.]

Saturday, by far, was the busier of the two sessions. The time slipped by with about 35 evaluations in 180 minutes, which works out to be about five minutes for each. No time to check the reference books! This made for a very fast-paced whirlwind for the writer and, we sincerely hope, a valued experience for our guests.

-Florent Wagner



2015 River Cities Regional

presented by

Heart of America Chapter 36

National Association of Watch & Clock Collectors

Gregory D. Gould

Secretary/Treasurer

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Bill Maune

Greg Gould



80% of our Members Attended the Regional!

